



# FINANCIAL SERVICES GUIDE (FSG)

The purpose of this guide is to assist you in making an informed decision about whether to use the financial services we can provide to you.

It covers who will provide those services; how we and our associates are paid; any potential conflict of interest we may have; our internal and external dispute resolution procedures and how you can access them; and arrangements that are in place to compensate clients for losses.

This guide is an important document. Please read it carefully and keep it in a safe place for your reference and for any future dealings with us. All references in this FSG to 'we', 'us' or 'our' are references to Insurance Facilitators Pty Ltd (ABN: 90 099 104 480) T/AS Insurance Facilitators. Insurance Facilitators is an underwriting agency and we also hold an Australian Financial Services Licence (No.: 289450) issued by the Australian Securities and Investments Commission ('ASIC') under the Corporations Act 2001 (Cth).

If you have any further questions about the financial services we provide, please contact us. We have given authority to your insurance broker to release this FSG on our behalf. Any financial services provided in accordance with this FSG will only relate to products issued by us. This FSG applies for all contracts of insurance incepting or renewing from **31st May 2019** and remains valid unless a further FSG is issued to replace it.

## Who is responsible for the financial services provided?

Insurance Facilitators is responsible for the financial services provided to you. Insurance Facilitators is also responsible for the content and distribution of this FSG.

## How do you contact us?

**Street Address:** 119 Glen Osmond Road, EASTWOOD SA 5063

**Postal Address:** PO Box 106 Fullarton SA 5063

**Phone:** +61 08 8372 4020

**Fax:** +61 08 8372 4030

**Website:** [www.if.net.au](http://www.if.net.au)

**Email:** [farm@if.net.au](mailto:farm@if.net.au)

## What services can we provide?

We are authorised to deal in and provide financial advice in relation to general insurance products for retail and wholesale clients. To assist in your decision making, we will give you information about the insurance product by providing you with a Product Disclosure Statement ('PDS'). The PDS is an important document. You should carefully read the PDS to decide if the product features suit your objectives, financial situation and needs before making a decision about the insurance product. Please keep the PDS in a safe place for your reference and for any future dealings with us.

In some cases, we may make a general recommendation or give an opinion about the insurance products ('General Advice'). We do this without consideration of your specific individual objectives, financial situation or needs. This is a General Advice service. We do not provide any advice on whether other products may be more appropriate for your needs or which of the product options may be best for you.

You need to consider the appropriateness of any information or General Advice we give you, having regard to your specific individual objectives, financial situation or needs before acting on it.



# FINANCIAL SERVICES GUIDE (FSG)

## Product Disclosure Statement

If we offer to arrange the issue of an insurance policy to you, we will also provide you with, or pass on to you, a PDS, unless you already have an up to date PDS. The PDS will contain information about the particular policy, which will enable you to make an informed decision about purchasing that policy.

## Who do we act for?

When we provide financial services to you, we will not be acting on your behalf. This is because Insurance Facilitators Pty Ltd is an underwriting agent. When we distribute insurance products, we are acting under an authority given to us by the insurer who underwrites the insurance cover. This binder allows us to accept your application for insurance as if we were the insurer. This means that we represent and act for the insurer and not for you.

Your insurance broker acts for you and will deal with us on your behalf.

## How can you instruct us?

You can contact us to give instructions by post, phone, fax or email on the contact number or details mentioned on page 1 of this FSG.

## What information do we maintain in your file and how can you access it?

If you apply for one of our insurance products, we will collect information from you for the purpose of Insurance Facilitators Pty Ltd deciding whether to arrange insurance for you, and if so, on what terms. If we agree to issue the relevant insurance, we will use the information to manage rights and obligations under the insurance product.

We are committed to a privacy policy which deals with the privacy and security of your personal information.

Our Privacy Officer can be contacted on +61 08 8372 4020 or by writing to the Privacy Officer at:

**Fax:** +61 08 8372 4030

**Postal Address:** PO Box 106 Fullarton SA 5063

**Email:** [inquiry@if.net.au](mailto:inquiry@if.net.au)

For a full privacy collection statement, please refer to the PDS. To access Insurance Facilitators Pty Ltd privacy policy, please go to:

**Website:** [www.if.net.au](http://www.if.net.au)

## How we are remunerated?

We receive income from the following sources:

### How will you pay for the services provided?

When we issue you with an insurance product, we charge a premium, on behalf of the insurer, based on the risk profile you have provided. The total amount you pay is the premium plus any government charges. These may include GST, stamp duty and the fire services levy. We will collect the premium from you (via your insurance broker) and remit it to the insurer.

### Commission

We will receive a commission for the agency services we provide for the insurer.

We will receive a commission for issuing business on behalf of the insurer, which will be in the range of 26% to 28.5%.

The commission payable to us by the insurer is calculated as a percentage of the base premium, excluding government charges and any fees payable by you. The commission is included in the total amount you pay for your contract of insurance. You may request particulars of our remuneration (including commission) and other benefits, including to the extent relevant a statement of the range of amounts or rates within a reasonable time following receipt of the FSG.



# FINANCIAL SERVICES GUIDE (FSG)

When you pay us your premium, it will be banked into our trust account. We retain the commission from the premium you pay us and remit the balance to the insurer in accordance with our arrangements with the insurer. We will earn interest on the premium while it is in our trust account and earn a return. We will retain any interest earned on the premium.

Our commission will be calculated based on the following formula:

$$X = Y26\% \times P$$

In this formula:

X = our commission

Y26% = the percentage commission paid to us by the insurer

P = the amount you pay for any insurance policy (excluding government charges)

The commission applies to each policy issued or renewed through us. The commission may not be refundable in the event of cancellation unless the policy is cancelled either within the cooling off period or is a full term cancellation.

## **Administration Fee**

In some circumstances, we may charge you an Administration Fee plus GST. Our Administration Fee is noted on your insurance schedule and tax invoice. We can tell you the exact fee at the time you contact us (via your insurance broker). Such fees might include:

- preparation and distribution of documentation;
- amendments to the policy during the policy year.

The Administration Fee applies to each policy issued, renewed or amended through us.

The Administration Fee is not refundable in the event of cancellation unless the insurance policy is cancelled either within the cooling-off period or is a full term cancellation.

## **What is your duty of disclosure obligation?**

In accordance with the Insurance Contracts Act 1984 (Cth) you have a duty of disclosure. For the full wording of your duty of disclosure, please refer to the PDS.

## **What arrangements do we have in place to compensate clients for losses?**

Insurance Facilitators Pty Ltd has a professional indemnity insurance policy (PI policy) in place.

The PI policy covers us for claims made against us as a result of our conduct or conduct by our employees in the provision of financial services.

## **What should you do if you have a complaint?**

If you make a complaint regarding our services, we will do everything we can to try to resolve it as quickly and fairly as possible. We will provide our response in writing within 15 business days unless further time is required (e.g. insufficient information), in which case we will provide a response as soon as possible.

You can make a complaint by contacting us on +61 08 8372 4020 or writing to us at:

**Fax:** +61 08 8372 4030

**Postal Address:** PO Box 106 Fullarton SA 5063

**Email:** inquiry@if.net.au



# FINANCIAL SERVICES GUIDE (FSG)

If your complaint can not be resolved to your satisfaction by us, you have the right to refer the matter to the Australian Financial Complaints Authority ('AFCA'). They can be contacted on 1800 931678 (or 1, in writing to GPO Box 3, Melbourne VIC 3001 or via their website at [www.afca.org.au](http://www.afca.org.au))

## More information

If you would like more information about us, please contact us by phone, in writing by email or in person.

This FSG was prepared on **31st May 2019** by Insurance Facilitators Pty Ltd